



311 South East Street
Kingsland, GA 31548

Telephone: (912) 729-5687

Dr. Tracolya Green, Superintendent

Request for Proposal

January 24, 2024

Project: Camden County Schools (CCS) is accepting proposals the E-Rate 470 filing to upgrade the existing network switches at the locations listed below.

Project Locations:

Matilda Harris Elementary School 1100 Lake Boulevard Kingsland, GA 31548
Mamie Lou Gross Elementary School 277 Roberts Path Woodbine, GA 31569
Woodbine Elementary School 495 Broadwood Rd. Woodbine, GA 31569
Camden Middle School 1300 Middle School Road, Kingsland, GA 31548
David L. Rainer Elementary School 850 May Creek St. Kingsland, GA 31548
Kingsland Elementary School 900 West King Ave Kingsland, GA 31548
Sugarmill Elementary School 2885 Winding Road St. Mary's, GA 31558
St. Mary's Middle School 205 Martha Drive St. Mary's, GA 31558

Bids will be received by Camden County Board of Education (CCBOE) until 3:00 p.m. prevailing time on Monday February 26, 2023 for the project listed above. Any bids received after this date will be disqualified. There will be no public bid opening and awards will not be made on this date. Bids will be reviewed, and bidders notified when award is made.

This project is contingent upon USAC / E-Rate approval and funding. Quantity of items may be altered at CCS discretion to fit approved USAC budget. All vendors must include SPIN numbers in the proposal and agree to work within the E-Rate framework and requirements. All vendors must agree to accept funding directly from USAC for the reimbursable percentage. CSS will only pay non-reimbursable amounts to the vendor. All projects may commence after April 1st 2024 after E-Rate funding is approved and funded. All work must be complete by September 30, 2025.

Proposals should be submitted to Mr. John Trower, Camden County Schools 311 South East Street, Kingsland, GA 31548. Proposals may also be submitted via e-mail in PDF format. Questions should be directed to John Trower via e-mail only at: jtrower@camden.k12.ga.us. Questions and answers will be posted on the web for all bidders at https://www.camden.k12.ga.us/quick_links/bids_and_quotes.

The contractor shall be responsible for visiting the job site and familiarizing themselves with the job and working conditions. Working hours shall be coordinated with the staff. Work must be completed such as not to interfere with school hours / instruction time.

All work during installation is subject to inspection by the owner or their representative.

Board Members:

Jonathon Blount, Chairman • Jimmy Coffel, Vice-Chairman
Jason Chance • Mark Giddens • Allison Murray

Any questions concerning these specifications should be clarified prior to submitting bids. Any changes to these specifications would require written approval of the owner.

References should be included and will be used to assist in awarding the projects. Consideration will be given for past performance with CCS and local / GA vendors. CCS is applying for funding for this project through the E-Rate system. Please include E-Rate projects in your references.

A proposal cannot be withdrawn after it is filed, unless vendor makes a request in writing to the Camden County School System prior to time set for opening of RFP, unless CCS fails to accept bid within 120 days after date fixed for opening of RFP.

Camden County Schools reserves the right in its sole and complete discretion to waive technicalities and informalities and reserves the right to reject all bids.

Requirements and Specifications:

- Provide replacement equipment per the attached table. Equipment specified is Cisco brand part numbers, other vendors may be bid but must meet all specifications of the equipment listed.
- All equipment must be manageable in Cisco prime and Cisco DNA consoles and fully interoperable with existing Cisco wireless network and Cisco switches in the same or other CCS facilities.
- All switches must support Cisco Multigigabit Technology for access points.
- All switches must be interoperable with Cisco Identity Services Engine ISE.
- Include labor to R&R existing switches and return all hardware to central office, configure new switches, install recommended vendor software version, and patching of all cables in existing racks.
- All switches must include limited lifetime warranty and one year SMARTnet maintenance.
- Vendor must be Cisco certified Gold Partner or higher in Switching.
- Cisco and/or equivalent hardware/software.

ITEM #	PRODUCT DESCRIPTION	QTY
Dual Power Supply		
C9300-48UXM-EDU	Catalyst 9300 48-port(12 mGig&36 2.5Gbps), K12	67
C9300-NW-A-48	C9300 Network Advantage, 48-port license	67
SC9300UK9-177	Cisco Catalyst 9300 XE 17.7 UNIVERSAL UNIVERSAL	67
PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	67
CAB-TA-NA	North America AC Type A Power Cable	134
C9300-SSD-NONE	No SSD Card Selected	67

C9300-STACK-NONE	No Stack Cable Selected	67
C9300-SPWR-NONE	No Stack Power Cable Selected	67
NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	67
TE-C9K-SW	TE agent for IOSXE on C9K	67
C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses	67
C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	67
PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	67
PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	67
D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	67
D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year	67
TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	67
TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	67
C9300-NM-NONE	No Network Module Selected	67
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	67
PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply	67
C9300-NM-8X=	Catalyst 9300 8 x 10GE Network Module, spare	46

Basis of Award:

Weight

- | | | |
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| 1. | Economic and price considerations. | 30% |
| 2. | Meets RFP / system requirements | 25% |
| 3. | E-Rate Experience | 15% |
| 4. | Prior Experience / References with CCS | 15% |
| 5. | Vendor Qualifications | 10% |

It is understood that except as otherwise specifically stated in the contract, the Vendor shall provide and pay for all material, labor, tools, equipment, transportation, temporary construction of every nature and all other services and facilities of every nature whatsoever, necessary to execute, complete, and deliver the work within the specified time. Permits and licenses necessary for the execution of the work shall be secured and paid for by the Vendor.

IMPORTANT: It is occasionally necessary to make revisions after a BID or RFP is originally posted. It is the vendor's responsibility to review the postings on the CCS website often to ensure that no changes or additions have occurred. Failure to do so will not relieve vendors of the obligation to comply with all terms and conditions from the latest posting of any addendum to a BID or RFP to which they respond.